



# DIGITAL SOLUTIONS

Integrated, digital Engineering

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A red heart-shaped logo with a white grid pattern. The text "SES" is written in white inside the heart, with "by ZETA" in a smaller font below it.

SES  
by ZETA

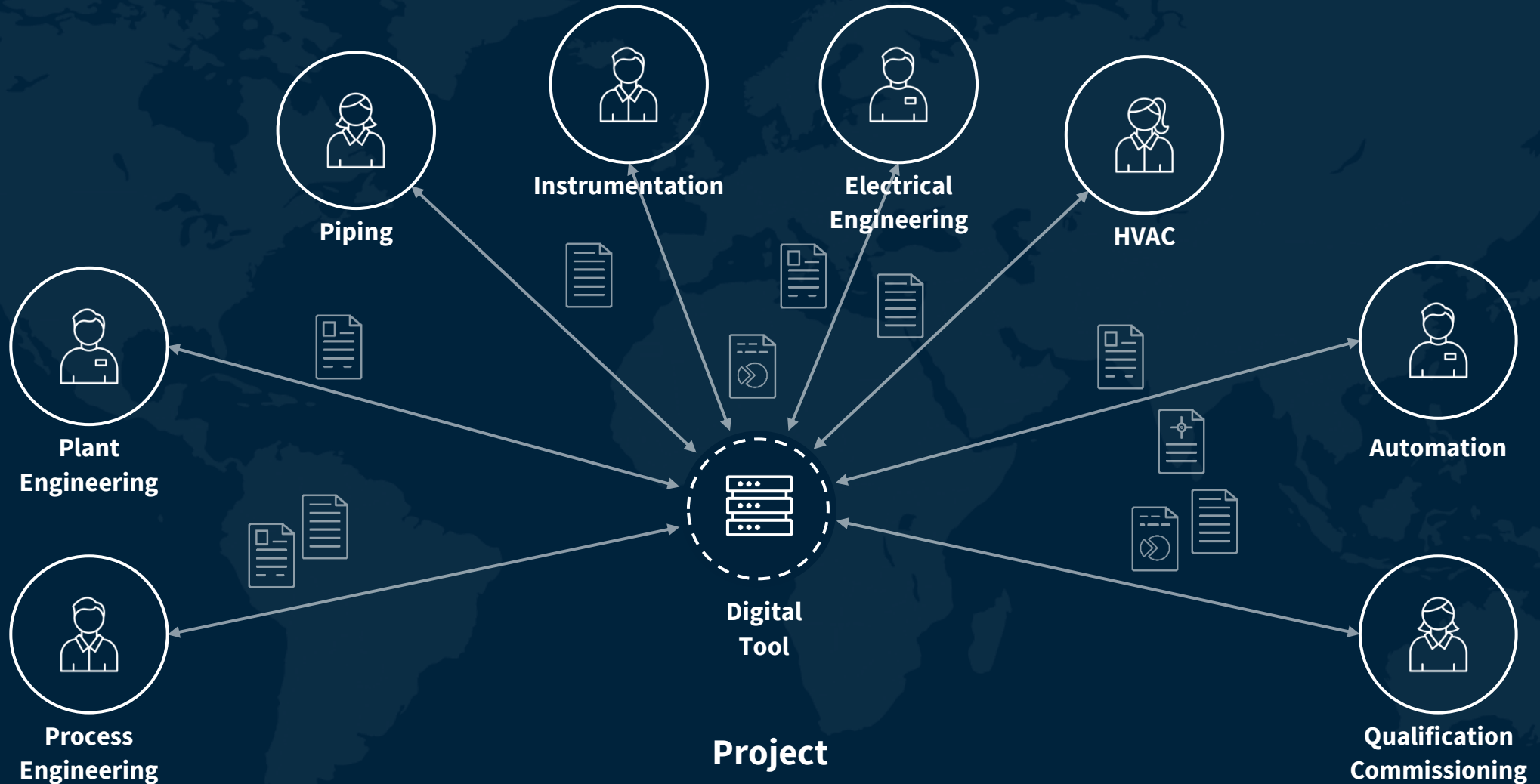
# BUSINESS LINE **DIGITAL SOLUTIONS**



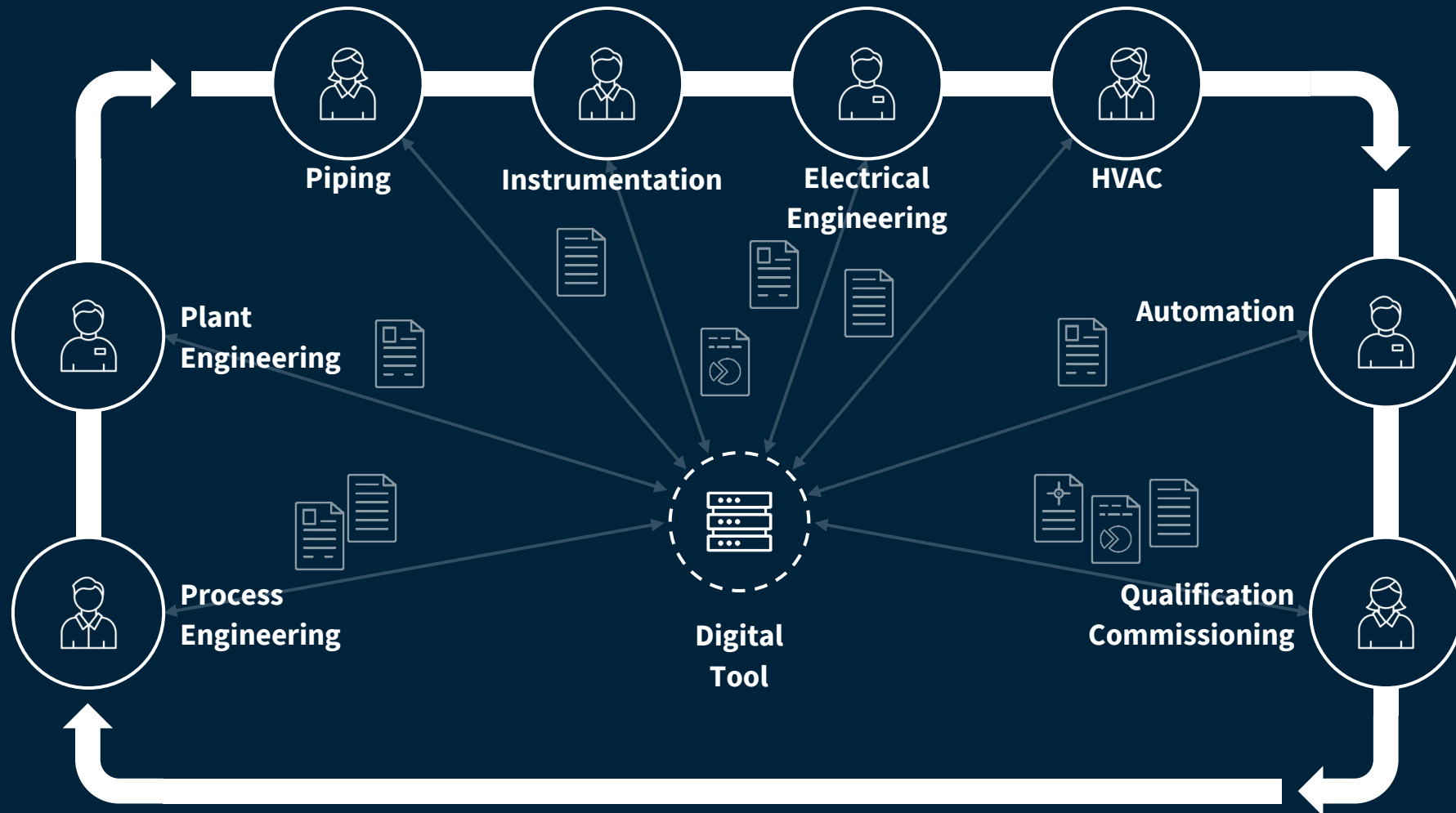
## MANAGING COMPLEXITY



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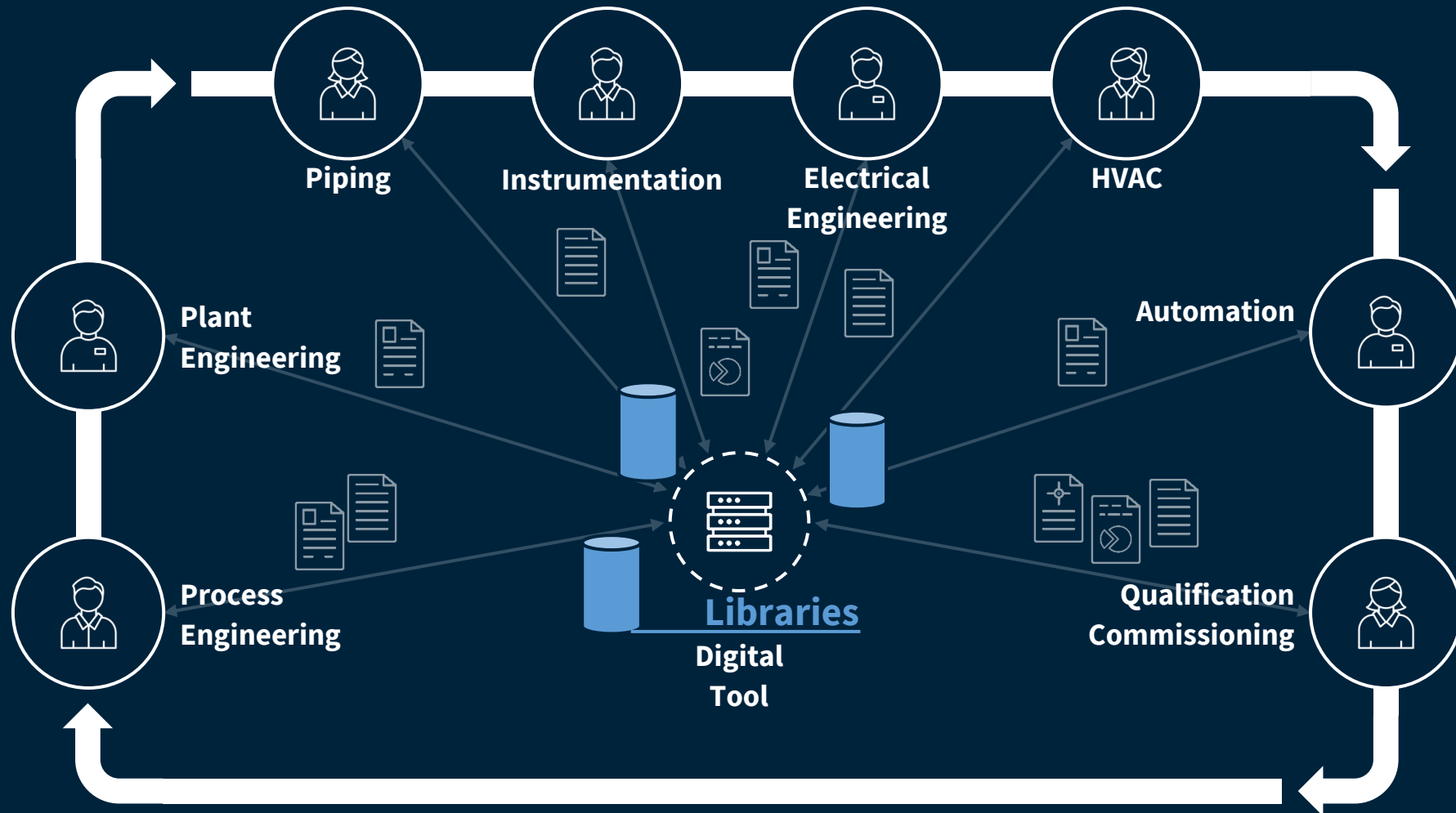
**MANAGING COMPLEXITY- WORKFLOW**



**Project execution in compliance with global and regional standards**



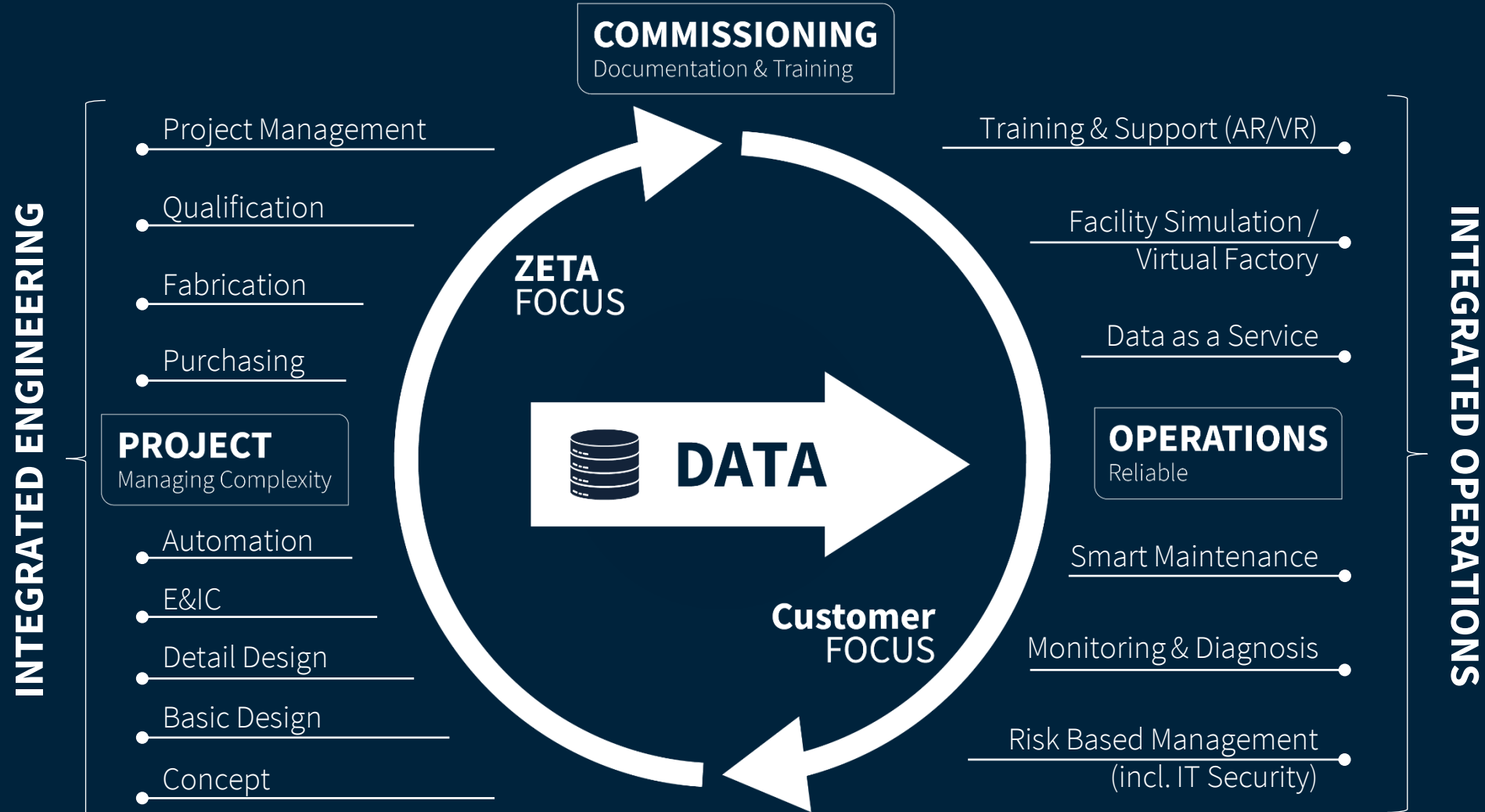
**MANAGING COMPLEXITY – Content**



**Industry specific libraries to increase users efficiency**



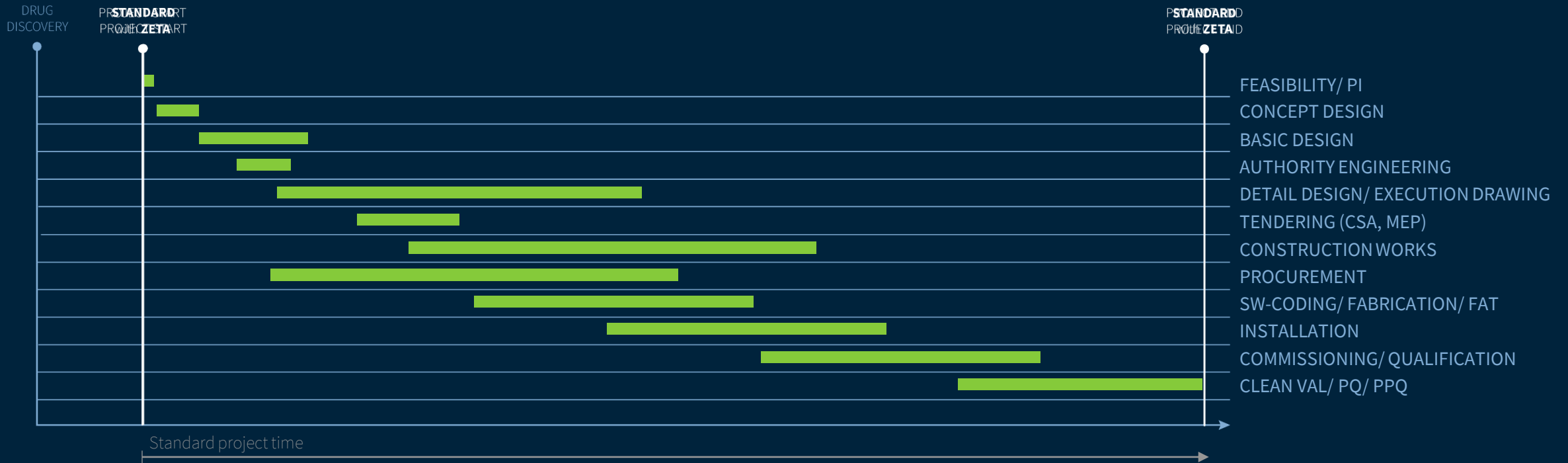
## DIGITAL ADDED VALUE



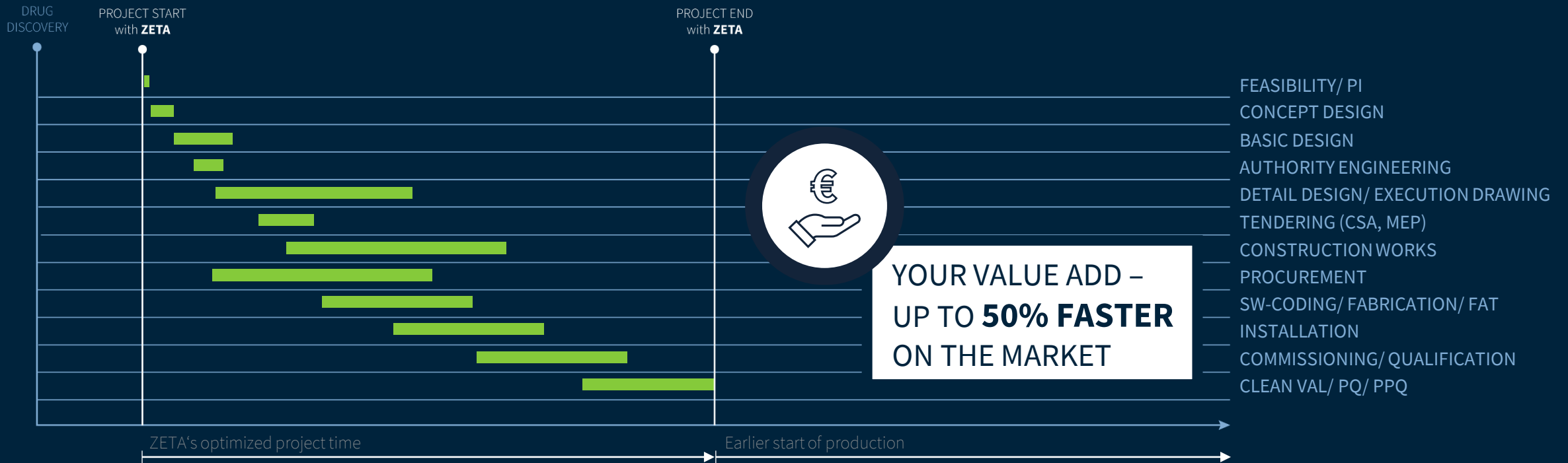
# BUSINESS LINE **DIGITAL SOLUTIONS**



## CUSTOMER VALUE ADD – TIME TO MARKET

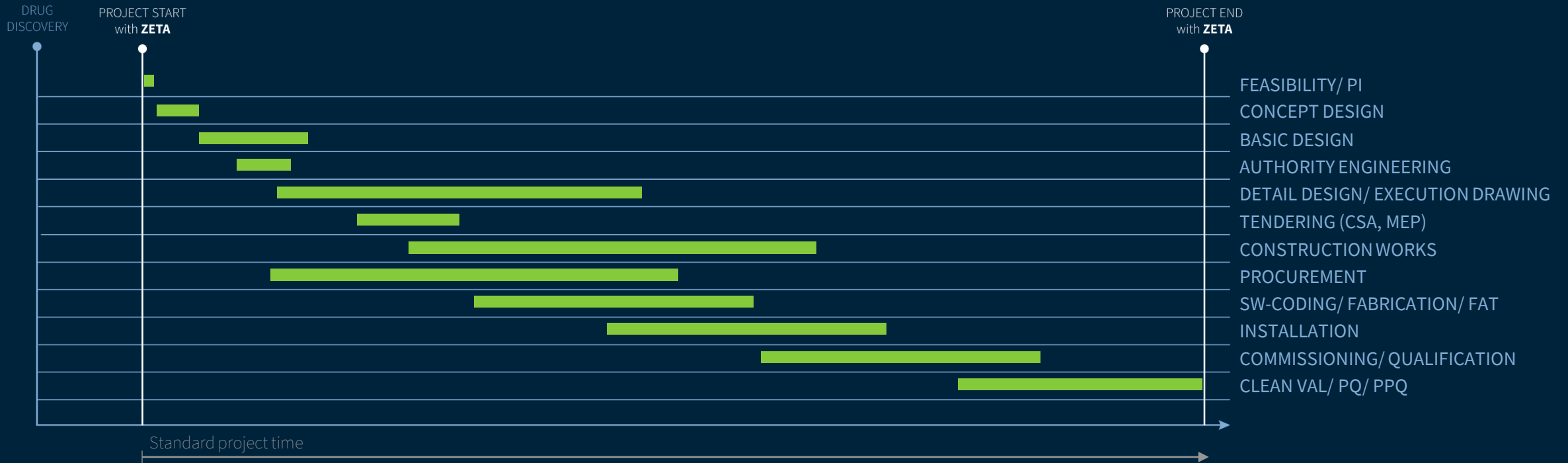


## CUSTOMER VALUE ADD – TIME TO MARKET





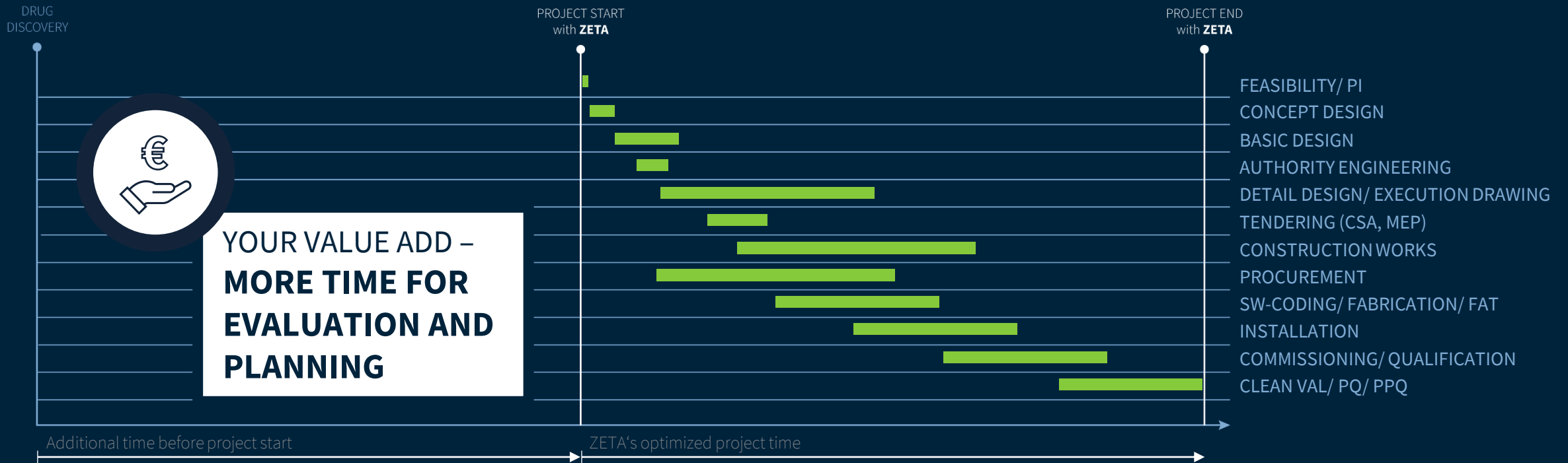
## CUSTOMER VALUE ADD – TIME TO MARKET



Standard project time



## CUSTOMER VALUE ADD – MORE TIME BEFORE PROJECT START



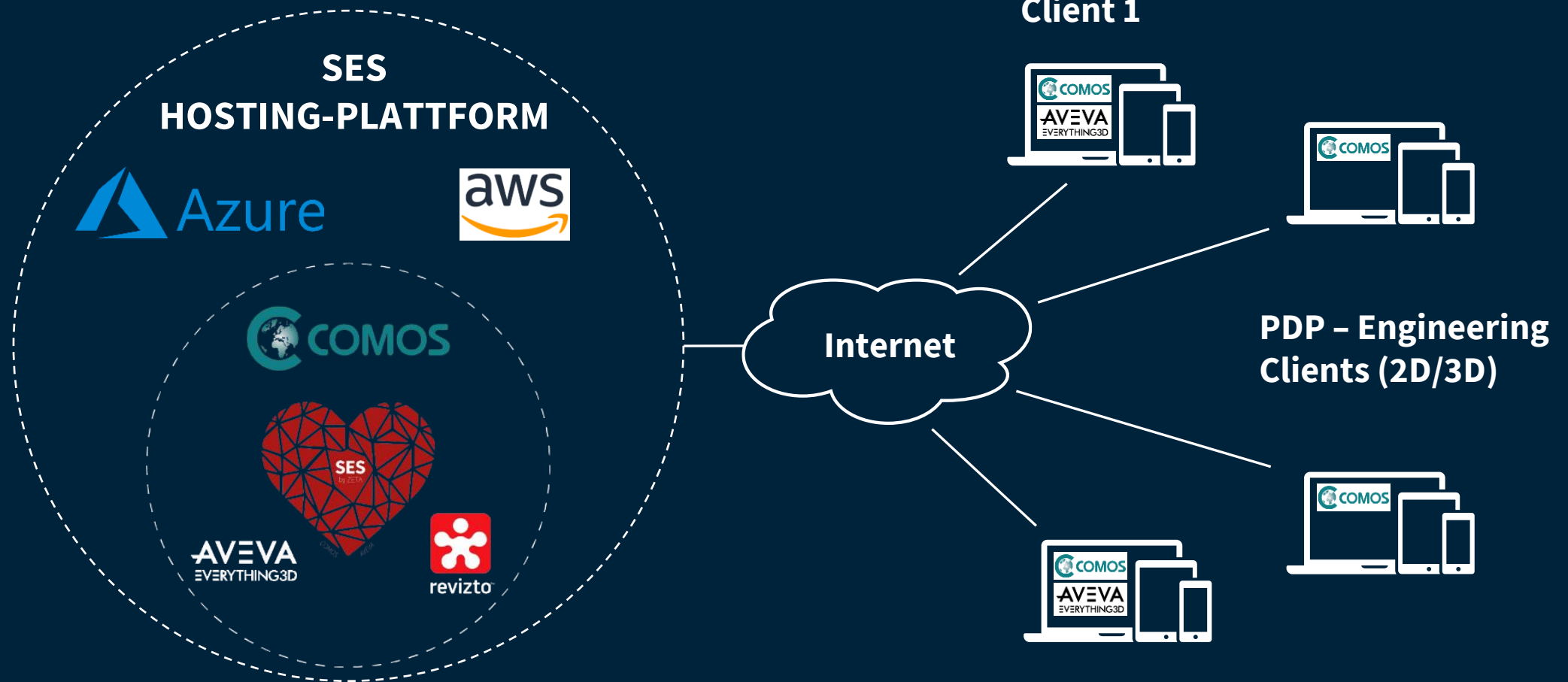
LAB TO INDUSTRY

CAPEX

OPERATIONS



## SES PLATFORM – ENGINEERING „as a Service“



**SCOPE OF SERVICE**



**DIGITAL PROJECT EXECUTION PLATFORM**

HOSTED IN DATA CENTER

- ➔ Remote access
- ➔ High security (data & cyber)
- ➔ Software licences provided and managed

**No Instalation needed**

**No IT project**

**Scaleability**



**STANDARDS AND CATALOGS**

- ➔ Workflows
- ➔ Pipe classes
- ➔ Real device cataloges

**Follow the Best Practice**

**Work more efficient**

**Harmonization of all partners**



**HELPDESK & SUPPORT LINE**

- ➔ Training
- ➔ Content extension (catalogs, pipe classes)
- ➔ Function extension (interface, reports)

**User oriented service**

**All objects at hand**

**New needs covered**



**SUMMARY OFFERINGS**

**INTEGRATED  
ENGINEERING**



SES - Platform based Digital Engineering



Digital Qualification



Facility Simulation



Data as a Service



**OUTLOOK OPERATIONS**

**SMART  
OPERATIONS**



Operator Training & Support (AR/VR)



Smart Maintenance Navigator & predictive Maintenance



ML/AI based Operation Optimization



OT Cyber Security



**GOAL**



The standard in the pharmaceutical industry

Our solution as a blueprint for other industries





Vielen Dank!

